

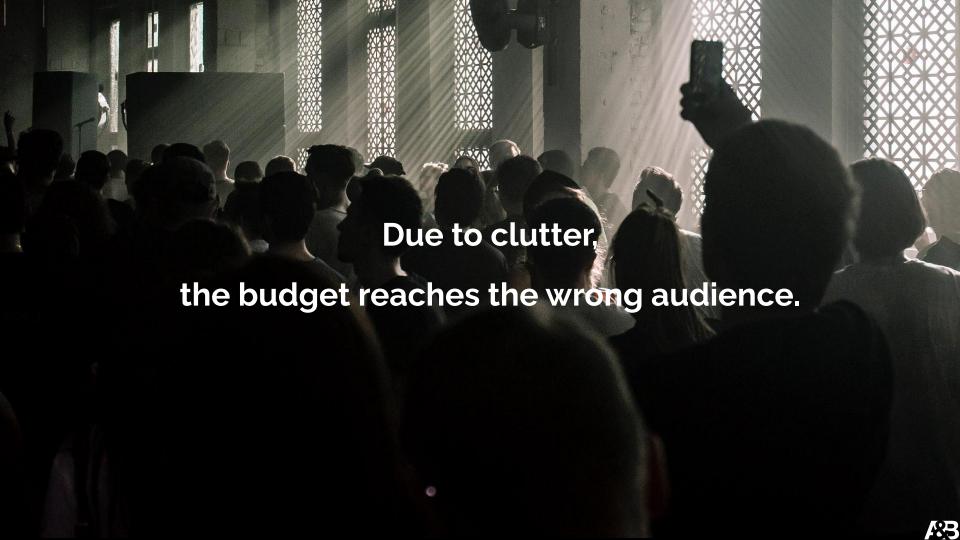
### Navigating Luxury & Premium Brands Through Digital.



Mumbai | London | Dubai | San Francisco













### **This Clutter Leads To**

High no. of followers but poor engagement

Low Ecommerce
Conversion Rate

Poor ROI on paid ads on Social & Search

No revenue from Content & Influencers





# **Our Process**

#### Consulting

What to do and more importantly, what not to do

#### **Strategy**

Building a digital stack, from tools to approaches

#### **Execution**

The hacks in Search, Social, Influencers & Paid

#### **Analysis**

Did we achieve success, or not?



# **Our Process**

#### Consulting

Sales

**Awareness** 

Transformation

#### **Strategy**

Media

Social

Content

Chatbots

Ecommerce

Subscriptions

#### Execution

CRO

Search

Influencers

Technology

Ecommerce

PPC/Programmatic

#### **Analysis**

Funnels

<u>He</u>atmaps

Recordings

App Analytics

Google Analytics



# For luxury brands, we drive growth.







3x rise in Revenue for Bovet Watches











Scaled advertising in Europe & USA







**Driving Digital Transformation** 





Scaled non-existent ecommerce.

















A Digital Campaign that drove 4.5M views









#### Mumbai | London | Dubai | San Francisco























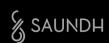












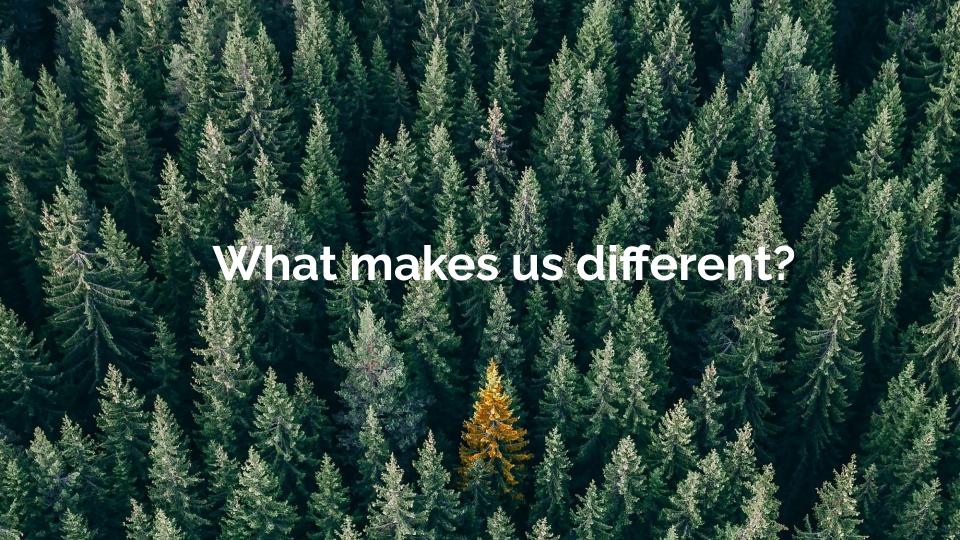












### 1. We specialize in Luxury Digital Marketing.



#### 2. Our understanding of the affluent consumers is unmatchable.

**Demographics** 

Age

Gender

Education

Marital Status

Pin Codes

Designation

Interest

Lifetime Interest

Recent Interest

Deep Interest

Shallow Interest

Intent

Intent

Qualified intent

Income

Devices

Credit Card

Car

Gadgets

**Holiday Destinations** 

**Smart Homes** 

3. Proprietary ad tool that generates 40% better results compared to any other in the world.







### 6. We are in the right company



















## 7. We want to

- A. Increase your Profits
- B. Build Your Brand

That's it.











Tiranga Neeche Nahi Hamara



Plastic Awareness

#WhaleFeedingatAksa beach



Supporting Thalassemia NGO





# The A&B Network

Agency

Growing luxury brands via digital

Media

Helping luxury brands escape digital clutter

**Talent** 

Bringing the passion of artists to business

Tech

Building the future of digital



# OSIDE

Helping luxury brands escape digital clutter.

# OSIDE





































## Profiling these users across the web

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**Smart Homes** 

#### **Pincodes with HNIs & UHNIs**

Bangalore			
Area	PSF	Pincodes	
Lavelle Road	Rs. 24,500 - 26,550/sq. ft.	560001	
Shanthala Nagar	Rs. 22,900 - 32,000/sq. ft.	560025	
Cunningham Road	Rs. 20,700 - 22,300/sq. ft.	560001	
Sadashiva Nagar	Rs. 17,200 - 21,200/sq. ft.	560025	
Chikku Lakshmaiah Layout	Rs. 16,600 - 18,350/sq. ft.	560029	
Halasur	Rs. 16,600 - 18,700/sq. ft.	560007	
Sampangi Rama Nagar	Rs. 16,050 - 19,800/sq. ft.	560027	
Adugodi	Rs. 15,350 - 17,700/sq. ft.	560030	
Defence Colony	Rs. 15,100 - 18,550/sq. ft.	560038	
Abshot Layout	Rs. 15,000 - 20,650/sq. ft.	560051	
Vasanth Nagar	Rs. 14,750 - 20,850/sq. ft.	560052	

Mumbai		
	PSF	Pincode
Altamount Road	Rs. 74,100 - 83,550/sq. ft.	400026
Chamundeshwari Nagar	Rs. 62,650 - 75,200/sq. ft.	400005
Marine Drive Chowpatty	Rs. 52,150 - 67,050/sq. ft.	400007
Malabar Hill	Rs. 52,100 - 65,300/sq. ft.	400006
Kemps Corner	Rs. 51,950 - 65,550/sq. ft.	400026
Marine Drive	Rs. 51,700 - 64,350/sq. ft.	400020
Cuffe Parade	Rs. 51,100 - 63,400/sq. ft.	400005
Breach Candy	Rs. 50,000 - 56,650/sq. ft.	400026
Napean Sea Road	Rs. 48,250 - 56,050/sq. ft.	400006
Peddar Road	Rs. 47,800 - 54,050/sq. ft.	400026
Walkeshwar	Rs. 46,200 - 65,450/sq. ft.	400006
Chowpatty	Rs. 45,700 - 59,650/sq. ft.	400004
Gandhi Nagar	Rs. 44,350 - 48,850/sq. ft.	400018
Churchgate	Rs. 43,500 - 53,050/sq. ft.	400020
Mantralaya	Rs. 43,450 - 59,650/sq. ft.	400032

### Profiling these users across the web

User visits a URL in the OSIDE Publisher network.

1st Visit

User is qualified if device list is okay but intent qualification not complete, waiting for qualification.

Double intent established, device income reconfirmed.

System logs that user but checks for user's visiting device

User visits another URL in the network for a similar/ complementing product.

# Al Targeting Using

#### **Demographics**

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Designation

#### Interest

Lifetime Interest

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Deep Interest

Shallow Interest

#### Intent

Keyword

Watch History

Search History

Browser History

#### Income

Devices

Credit Card

Car Ownership

Gadgets

Holiday History

Smart Home

Subscriptions

# OSIDE

### **Target HNIs**

Get buyers, not browsers

### Pay per Impact

Pay for action, not impression.

### **Stand out**

Stay clear of the clutter and gain recall.

#### Freedom

Your creative, your choice.

# #3 Tech

Building the future of digital marketing

















**AR Lenses** 

function addbusiness()(

**Chatbots** 

# The A&B Network

## Agency

Growing luxury brands via digital

## OSIDE

Helping luxury brands escape digital clutter

### Tech

Building the future of digital





See you soon, in Mumbai or Dubai :)